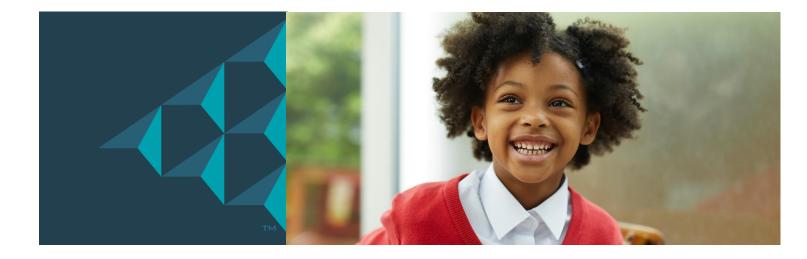


A Correlation: District of Columbia Academic Standards and Junior Achievement Elementary School Programs



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#### Overview

Junior Achievement programs offer a multidisciplinary approach that connects learning acrosssocial studies disciplines, such as economics, geography, history, government, and civics, while incorporating mathematical concepts and reasoning and language arts skills.

In this document, Junior Achievement programs are correlated to the District of Columbia Academic Standards for Social Studies where applicable, for grades K-5.

Often Extended Learning Opportunities within the curriculum directly support an academic standard. When indicated, the letters ELO will appear superscripted next to the standard.

This list is not meant to be exhaustive or intended to suggest that a JA program will completely address any given standard, but is designed to show how it can enhance or complement efforts to do so. The flexibility of the programs and supplementary materials allow specific content or skills to be addressed in depth by the teacher and/or business volunteer as needed.

#### **JA Elementary School Programs**

<u>JA Ourselves</u><sup>w</sup> uses compelling stories read aloud by the volunteer, along with hands-on activities to demonstrate helping, working, earning, and saving.

<u>JA Our Families</u> introduces students to the intersection of entrepreneurship and first-grade social studies learning objectives, including how family members' jobs and businesses contribute to the well being of the family.

<u>JA Our Community</u><sup>®</sup> uses posters and games to offer practical information about businesses and the many jobs those businesses offer in a community. Students explore production methods through a simulation game, and they learn about taxes, decision making, and how money flows in an economy.

<u>JA Our Community Blended</u><sup>®</sup> Blended immerses students in the daily life of their community through digital and hands-on interactives. They gain the skills and knowledge to be both a worker and an active citizen, exercising their civic duty to make decisions for the good of the community.

<u>JA Our City</u><sup>®</sup> introduces students to the intersection of financial literacy and third-grade social studies learning objectives, including the characteristics of cities and how people and businesses in cities manage their money.

<u>JA Our Region</u> introduces students to entrepreneurship and how entrepreneurs use resources to produce goods and services in a community. Students solve problems by weighing risks and rewards.

<u>JA Our Nation</u> provides practical information about businesses' need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs locally and globally.

<u>JA More than Money</u><sup>w</sup> teaches students about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

<u>JA Career Exploration Fair</u><sup>™</sup> is an event where students learn about a range of career options across multiple career clusters. (Grades K-5)

<u>JA Career Speakers Series</u><sup>™</sup> In JA Career Speakers Series, a volunteer guest speaker visits the classroom and shares information about his or her career, work, and education experience. (Grades K-5)



## JA Ourselves

| Session Details  | DC Social Studies   | Common Core<br>ELA   | Common Core<br>Math  |
|--|---|--|--|
| Session One: This or That?<br>Make a Choice<br>Students practice economics by<br>making personal choices.<br>Objectives:<br>Students will:<br>Identify personal interests<br>Consider the factors that<br>determine their choices<br>Define money  | <b>Personal And Family Economics</b><br>K.7.3. Identify what people buy with<br>the money they earn.  | Reading Foundations<br>RF.K.1-3<br>Writing<br>W.K.1-2,8<br>Literature<br>RL.K.7<br>Speaking and<br>Listening<br>SL.K.1-6<br>Language<br>L.K.4,6                        | Counting and<br>Cardinality<br>CC.2.1.K.A.2  |
| <ul> <li>Session Two: Do I Need What I Want?</li> <li>Students recognize that people have basic needs and wants and that money-smart people know the difference between them.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Explain the difference between needs and wants</li> <li>Create a simple chart</li> </ul> </li> </ul> | <b>Personal And Family Economics</b><br>K.7.4. Understand how family members,<br>friends, or acquaintances use money<br>directly or indirectly (e.g., credit card<br>or check) to buy things they want.   | Reading Foundations<br>RF.K.1-3<br>Literature<br>RL.K.1,4<br>RL.K.7<br>Speaking and<br>Listening<br>SL.K.1-3<br>SL.K.6<br>Language<br>L.K.4,6                          | Counting and<br>Cardinality<br>CC.2.1.K.A.3<br>Measurement and<br>Data<br>CC.2.4.K.A.4 |
| <ul> <li>Session Three: A Penny Earned</li> <li>Students are introduced to storybook<br/>characters and examine ways they can<br/>earn money.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Describe the role of money in<br/>society</li> <li>Identify jobs they can do to earn<br/>money</li> </ul> </li> </ul>                | <ul> <li>Geography</li> <li>K.1. Identify words and phrases that indicate location and direction.</li> <li>Personal And Family Economics</li> <li>K.7. 1. Understand different kinds of jobs that people do, including the work they do at home.</li> <li>K.7.2. Tell why people work.</li> <li>K.7.5. Identify words that relate to work.</li> </ul> | Reading Foundations<br>RF.K.1-4<br>Writing<br>W.K.2,8<br>Literature<br>RL.K.1-4<br>RL.K.7<br>RL.K.9-10<br>Speaking and<br>Listening<br>SL.K.1-6<br>Language<br>L.K.4,6 | Counting and<br>Cardinality<br>CC.2.1.K.A.1-3  |
| <ul> <li>Session Four: A Penny Saved</li> <li>Students are introduced to the concept of saving.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Explain the importance of saving money</li> <li>Identify a savings goal</li> <li>Identify a place where people save money</li> </ul> </li> </ul>                                   |   | Reading Foundations<br>RF.K.1-4<br>Literature<br>RL.K.1-4<br>Speaking and<br>Listening<br>SL.K.1-6<br>Language<br>L.K.4,6  | Counting and<br>Cardinality<br>CC.2.1.K.A.1<br>Measurement and<br>Data<br>CC.2.4.K.A.4 |



### JA Ourselves

| Session Details   | DC Social Studies   | Common Core<br>ELA   | Common Core<br>Math                           |
|---|---|--|---|
| <ul> <li>Session Five: A Penny Shared</li> <li>Students are introduced to<br/>storybook characters and their plans<br/>to earn money for a worthy cause.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Explain the importance of<br/>giving</li> <li>Organize a chronological<br/>sequence of events</li> </ul> </li> </ul> | <ul> <li>Historical Thinking</li> <li>K.2. Students describe the way people lived in earlier times and how their lives would be different today.</li> <li>K.3. Students place familiar events in order of occurrence.</li> <li>Civic Values</li> <li>K.6. Students retell stories that illustrate honesty, courage, friendship, respect, responsibility, and the wise or judicious exercise of authority, and they explain how the stories show these qualities.</li> </ul> | Reading Foundations<br>RF.K.1-4<br>Writing<br>W.K.1,8<br>Literature<br>RL.K.1-4<br>RL.K.7<br>RL.K.9-10<br>Speaking and<br>Listening<br>SL.K.1-6<br>Language<br>L.K.4,6 | Counting and<br>Cardinality<br>CC.2.1.K.A.1-3 |



## JA Our Families

| Session Descriptions  | Academic Standards | Common Core<br>ELA   | Common Core<br>Math   |
|---|--------------------|--|---|
| <ul> <li>Session One: All Kinds of Families</li> <li>The students discover how families are alike and different and how they can work together to create a strong economy for the neighborhood.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Begin to understand the similarities and differences between families</li> <li>Recognize the importance of businesses in neighborhoods</li> </ul> </li> </ul> |                    | Reading Literature<br>RI.1.1<br>RI.1.3-4<br>RI.1.7,9,10<br>Reading<br>Foundations<br>RF.1.1-4<br>Writing<br>W.1.2,5,8<br>Speaking &<br>Listening<br>SL.1.1-2<br>SL.1.4-5<br>Language<br>L.1.1-2<br>L.1.4 | Mathematical<br>Practices<br>8  |
| <ul> <li>Session Two: Money for Needs and Wants</li> <li>Students become aware that all families need food, clothing, and shelter to live and must earn money to pay for these needs.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Describe the difference between needs and wants</li> <li>Explain that families must earn money for the things they need and want</li> </ul> </li> </ul>                 |                    | Reading for<br>Information<br>RI.1.1<br>RI.1.3-4<br>RI.1.6-7<br>RI.1.10<br>Reading<br>Foundations<br>RF.1.1-4<br>Speaking &<br>Listening<br>SL.1.1-2<br>SL.1.4<br>Language<br>L.1.1<br>L.1.4             | Measurement<br>and Data<br>1.MD.C.4<br>Mathematical<br>Practices<br>1-2<br>4-5<br>7-8 |
| Session Three: Businesses All Around the<br>Neighborhood<br>Students learn how the needs and wants of people<br>in a neighborhood create an opportunity for<br>entrepreneurs to start businesses.<br>Objectives:<br>Students will:<br>• Define entrepreneur, goods, and services<br>• Interpret map symbols<br>• Identify the goods or services businesses<br>provide   |                    | Reading<br>Foundations<br>RF.1.1-4<br>Reading for<br>Information<br>RI.1.1<br>RI.1.3-4<br>RI.1.6-7<br>RI.1.10<br>Writing<br>W.1.2,5,8<br>Speaking &<br>Listening<br>SL.1.1-2<br>SL.1.4                   | Measurement<br>and Data<br>1.MD.C.4<br>Mathematical<br>Practices<br>1-2<br>5-8        |



## JA Our Families

| Session Descriptions  | Academic Standards | Common Core<br>ELA   | Common Core<br>Math   |
|---|--------------------|--|---|
| Session Four: Jobs All Around the<br>Neighborhood<br>Students learn that entrepreneurs create<br>businesses, which provide jobs for families.<br>Objectives:<br>Students will:<br>• Identify the jobs people do<br>• Analyze their own skills to determine ways<br>they can support family members      |                    | Reading<br>Foundations<br>RF.1.1-4<br>Reading for<br>Information<br>RI.1.6-7<br>Writing<br>W.1.5<br>Speaking &<br>Listening<br>SL.1.1-2<br>SL.1.4-5<br>Language<br>L.1.1-2<br>L.1.4                                    | Mathematical<br>Practices<br>1-2<br>4-5<br>7-8  |
| <ul> <li>Session Five: A New Business</li> <li>Students think like entrepreneurs and help advertise a new business needed in the neighborhood.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Describe one of the entrepreneurial characteristics— Satisfy a Need or Want</li> </ul> </li> </ul> |                    | Reading<br>Foundations<br>RF.1.1-4<br>Reading for<br>Information<br>RI.1.1<br>RI.1.3-4<br>RI.1.6-7<br>RI.1.10<br>Writing<br>W.1.2,5,8<br>Speaking &<br>Listening<br>SL.1.1-2<br>SL.1.4<br>Language<br>L.1.1-2<br>L.1.4 | Operations in<br>Algebra<br>OA. 1 ELO<br>OA 6-7<br>Measurement<br>and Data<br>1.MD.C.4<br>Mathematical<br>Practices<br>2-4<br>7-8 |



## JA Our Community

| Session Descriptions   | DC Grade 2<br>Social Studies   | Common Core<br>ELA   | Common Core<br>Math   |
|--|--|--|---|
| <ul> <li>Session One: People in a Community Working<br/>Together</li> <li>Students learn what a community is and the variety of jobs<br/>that people have in a community.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Describe a community.</li> <li>State how people contribute to and benefit from a<br/>community.</li> <li>Identify the variety of jobs in a community and how<br/>each requires specific skills.</li> </ul> </li> </ul> | Geography<br>2.1.4<br>Geographic Skills<br>K-2.1<br>Historic Research, Evidence, and Point of<br>View<br>K-2.4 | Reading Literature<br>RL.2.1<br>RL.2.7<br>Reading for<br>Information<br>RI.2.1<br>RI.2.4 -5<br>RI.7<br>Reading<br>Foundations<br>RF.2.3-4<br>Speaking and<br>Listening<br>SL.2.1-4<br>Language L.2.1-6 | Geometry<br>G.2.2<br>Mathematical<br>Practices<br>4   |
| Session Two: Sweet "O" Donuts<br>Students learn that workers who produce goods and<br>services earn money for their work.<br>Objectives:<br>Students will:<br>• Define the terms produce, product, production,<br>goods, and services.<br>• Apply innovation to the production process.<br>• Explain that people in a community earn money by<br>performing work.  |  | Reading<br>Foundations<br>RF.2.3-4<br>Writing<br>W.2.2<br>Speaking and<br>Listening<br>SL.2.1-6<br>Language L.2.1-6  | Operations and<br>Algebraic<br>Thinking<br>OA.2.1<br>Numbers Base<br>Ten<br>NBT.2.1-2<br>NBT.2.5<br>Measurement and<br>Data<br>MD.2.7 |
| <ul> <li>Session Three: Business and Government Jobs</li> <li>Students explore how the money earned for work moves through a community and the impact that money has on people, businesses, and government.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Locate businesses and identify government careers.</li> <li>Explain how taxation supports government services.</li> </ul> </li> </ul>  |  | Reading for<br>Information<br>RI.2.1<br>RI.2.4 -5<br>RI.7<br>Reading<br>Foundations<br>RF.2.3-4<br>Speaking and<br>Listening<br>SL.2.1-4<br>Language L.2.1-6   | Operations and<br>Algebraic<br>Thinking<br>OA.2.1<br>Mathematical<br>Practices<br>1-2<br>4-5<br>8                                     |



# JA Our Community

| Session Descriptions   | DC Grade 2<br>Social Studies | Common Core<br>ELA   | Common Core<br>Math   |
|--|------------------------------|--|---|
| <ul> <li>The Session Four: Let's Vote!</li> <li>Students participate in a decision that benefits their community. They vote to express their choice and to determine the will of the majority.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Apply a decision-making process.</li> <li>Recognize voting as a way responsible citizens act and contribute to meet a community's needs.</li> </ul> </li> </ul> | Civic Values<br>2.2.1        | Reading<br>Foundations<br>RF.2.3<br>Writing<br>W.2.2<br>W.2.7-8<br>Speaking and<br>Listening<br>SL.2.1-6<br>Language<br>L.2.1  | Measurement and<br>Data<br>MD.2.7<br>MD.2.9<br>Mathematical<br>Practices<br>2<br>4  |
| <ul> <li>Session Five: Money Moves in a Community</li> <li>Students learn about money and how it moves through a community.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Identify coins and money terms.</li> <li>Describe how money flows through a community's economy.</li> </ul> </li> </ul>  |                              | Reading Literature<br>RL.2.1<br>RL.2.4<br>RL.2.7<br>Reading for<br>Information<br>RI.2.1<br>RI.2.3 -5<br>RI.7<br>Reading<br>Foundations<br>RF.2.3<br>Speaking and<br>Listening<br>SL.2.1-4<br>Language L.2.1-6 | Operations and<br>Algebraic Thinking<br>OA.2.1<br>Numbers Base Ten<br>NBT.2.1-2<br>NBT.2.5<br>Measurement and<br>Data MD.2.7<br>MD.2.9<br>Mathematical<br>Practices<br>1-2<br>5-7 |



# JA Our Community Blended

| Session Details  | Academic Content Standards | Other Standards | Common Core  |
|--|----------------------------|-----------------|--|
| <ul> <li>Session One: Communities at Work</li> <li>Students are introduced to the idea of a community and discover what types of workers help make their community strong.</li> <li>Students will: <ul> <li>Define and describe a community.</li> <li>Identify the variety of jobs in a community.</li> <li>Locate jobs and businesses on a community map.</li> <li>Apply listening and focused attention skills</li> <li>Describe how different jobs require different skills.</li> <li>State how people contribute to and benefit from a community.</li> </ul> </li> </ul> |                            |                 | ELA<br>Reading<br>RL.2.1<br>RI.2.1<br>RI.2.32.7<br>RF. 2.3-2.4<br>Writing<br>W. 2.1-2.2<br>W.2.8<br>Speaking and<br>Listening<br>SL. 2.1-2.4<br>SL. 2.6<br>Language<br>L.2.1-2.6 |
| <ul> <li>Session Two: People at Work</li> <li>Students experience working in the community to earn a paycheck and produce goods and services.</li> <li>Students will: <ul> <li>Define the terms business, produce, goods, and services.</li> <li>Explain how people earn income.</li> <li>Describe how goods are made using skills and knowledge.</li> <li>Collect, record, and interpret data using digital tools.</li> </ul> </li> </ul>   |                            |                 | <b>ELA</b><br>Reading<br>RI.2.3-2.7<br>RF. 2.3-2.4<br>Speaking and<br>Listening<br>SL. 2.2-2.3<br>SL. 2.6<br>Language<br>L.2.1-2.6<br><b>MATH</b><br>2.OA 1<br>2.md. 10          |



# JA Our Community Blended

| Session Details  | Academic Content Standards | Other Standards | Common Core  |
|--|----------------------------|-----------------|--|
| <ul> <li>Session Three: Money at Work</li> <li>Students learn how people use money to buy goods and services they want and need for personal or business purposes.</li> <li>Students will: <ul> <li>Match coin and dollar values.</li> <li>Describe the role of banks in an economy.</li> </ul> </li> <li>Recognize the price of goods and services in the local market.</li> <li>Describe how money flows through a community's economy.</li> <li>Collaborate and communicate to make exchanges of money for goods or services.</li> <li>Summarize how money is spent on goods and services related to businesses</li> </ul>                          |                            |                 | ELA<br>Reading<br>RI.2.1<br>RI.2.32.5<br>RI. 2.7<br>RF. 2.3-2.4<br>Writing<br>W.2.2<br>W.2.8<br>Speaking and<br>Listening<br>SL. 2.1-2.4<br>SL. 2.6<br>Language<br>L.2.1-2.6<br>MATH<br>2.md.8 |
| <ul> <li>Session Four: Votes Count</li> <li>Students discuss the responsibilities of being a part of the community and how they can help make decisions that impact the community.</li> <li>Students will: <ul> <li>Use reason and logic to assess and analyze problems.</li> <li>Use empathy and observation skills to express community wants and needs.</li> <li>Generate solutions to a problem using brainstorming techniques.</li> <li>Identify and propose a creative solution to a community problem.</li> <li>Recognize that community members have a responsibility to get involved to help meet a community's needs.</li> </ul> </li> </ul> |                            |                 | ELA<br>Reading<br>RL.2.1<br>RL.2.6<br>RI.2.1<br>RI.2.32.6<br>RI.2.8<br>RF. 2.3-2.4<br>Writing<br>W. 2.1<br>W. 2.7-2.8<br>Speaking and<br>Listening<br>SL. 2.1-2.4<br>Language<br>L.2.1-2.6     |



# JA Our Community Blended

| Session Details   | Academic Content Standards | Other Standards | Common Core   |
|---|----------------------------|-----------------|---|
| <ul> <li>Session Five: Making Choices</li> <li>Students are introduced to the concept of taxes and how those funds are used to pay government workers and provide services to support the community.</li> <li>Students will: <ul> <li>Define taxes.</li> <li>Identify government jobs.</li> <li>Explain why community members pay taxes.</li> </ul> </li> <li>Recognize how government services support the community.</li> <li>Recognize that many viewpoints must be considered when making decisions for the community.</li> <li>Practice flexibility, curiosity, and resilience in decision making to cope with and adapt to change.</li> </ul> |                            |                 | ELA<br>Reading<br>RL.2.1<br>RL.2.6<br>RI.2.1<br>RI 2.3-2.8<br>RF. 2.3-2.4<br>Writing<br>W. 2.1<br>W.2.8<br>Speaking and<br>Listening<br>SL. 2.1-2.4<br>SL. 2.6<br>Language<br>L.2.1-2.6 |
| <ul> <li>Session Six: Crack the Code (Optional)</li> <li>Students learn how digital skills are applied in the community and discuss the types of jobs that require computers or programming skills.</li> <li>Students will: <ul> <li>Describe the digital skills and knowledge required to produce certain goods and services.</li> <li>Recognize digital tools and computer skills.</li> <li>Use simple programming language and knowledge to complete tasks.</li> <li>Define code as the language computers use.</li> </ul> </li> </ul>   |                            |                 | <b>ELA</b><br>Reading<br>RL.2.1<br>RI.2.1<br>RI 2.3-2.4<br>RI.2.7<br>RF. 2.3-2.4<br>Writing<br>W. 2.7<br>Speaking and<br>Listening<br>SL. 2.1-2.4<br>SL. 2.6<br>Language<br>L.2.1-2.6   |



## JA Our City

| Session Descriptions  | Social Studies Standards   | Common Core<br>ELA   | Common<br>Core Math  |
|---|--|--|--|
| <ul> <li>Session One: Earn, Save, Spend, and Donate<br/>Knowing we have four choices with money helps<br/>people reach personal goals and dreams and helps<br/>keep cities alive and healthy.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Describe the four choices we have with money.</li> <li>Define deposits and withdrawals.</li> </ul> </li> </ul>                                | <ul> <li>3.3. Students demonstrate basic economic reasoning skills and an understanding of the economy of the local region.</li> <li>3.3. 4. Define what bartering is</li> </ul> | Reading for<br>Information<br>RI.3.4-5<br>Reading<br>Foundations<br>RF.3.3-4<br>Writing<br>W.3.2 <sup>ELO</sup><br>W.3.7 -8 <sup>ELO</sup><br>Speaking and<br>Listening<br>SL.3.1<br>SL.3.3<br>SL.3.6<br>Language<br>L.3.1<br>L.3.3<br>L.3.4 | Measurement<br>and Data<br>MD.3.4<br>MD.3.5<br>MD.3.6<br>Mathematical<br>Practices<br>1-8                                      |
| <ul> <li>Session Two: Invisible Money</li> <li>Students learn about the different forms of money and how people use them to pay for goods and services.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Define goods and services.</li> <li>Explain how people spend money.</li> <li>Recognize methods of payment and whether they are readily visible or invisible.</li> </ul> </li> </ul> | 3.3. Students demonstrate basic economic reasoning skills and an understanding of the economy of the local region.   | Reading for<br>Information<br>RI.3.1-5<br>Reading<br>Foundations<br>RF.3.3-4<br>Writing<br>W.3.7 -8 <sup>ELO</sup><br>Speaking and<br>Listening<br>SL.3.1-4<br>SL.3.6<br>Language<br>L.3.1<br>L.3.3-4  | Operations and<br>Algebraic<br>Thinking<br>OA.3.8<br>OA.3.9<br>Mathematical<br>Practices<br>1-8                                |
| Session Three: How Do I Become an<br>Entrepreneur?<br>When entrepreneurs create businesses, they help<br>keep cities alive and healthy.<br>Objectives:<br>Students will:<br>• Define entrepreneur, producer, and consumer.<br>• Explain the need for a business plan.<br>• Discuss the ways in which entrepreneurs help a<br>city.  | 3.3. 3. Describe the specialization in jobs and<br>businesses and provide examples of<br>specialized businesses in the community.  | Reading for<br>Information<br>RI.3.1-5<br>Reading<br>Foundations<br>RF.3.3-4<br>Speaking and<br>Listening<br>SL.3.1-3<br>SL.3.6<br>Language<br>L.3.1<br>L.3.3-4  | Operations and<br>Algebraic<br>Thinking<br>OA.3.8<br>Numbers Base<br>Ten<br>NBT.3.2<br>Mathematical<br>Practices<br>1-2<br>4-8 |

\*ELO- Indicates a skill best supported by an Extended Learning Opportunity



### JA Our City

| Session Descriptions  | Social Studies Standards   | Common<br>Core ELA   | Common<br>Core Math   |
|---|--|--|---|
| <ul> <li>Session Four: Money Choices Make the City Go Round</li> <li>Money choices encourage economic exchange within a city. This happens when money travels back and forth among consumers, businesses, and the city government. Economic exchange is important for keeping a city functioning and vital.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Demonstrate the importance of money in everyday life.</li> <li>Describe how money flows through a city's economy.</li> <li>Explain taxes and how the city government uses the money to pay for the goods and services it provides.</li> </ul> </li> </ul> | <ul> <li>3.3. Students demonstrate basic economic reasoning skills and an understanding of the economy of the local region.</li> <li>3.3.2 Explain what a tax is and the purposes for taxes, and with the help of their teachers and parents, provide examples of different kinds of taxes (e.g., property, sales, and income taxes).</li> </ul> | Reading for<br>Information<br>RI.3.1<br>RI.3.3-6<br>Reading<br>Foundations<br>RF.3.3-4<br>Speaking and<br>Listening<br>SL.3.1-3<br>SL.3.6<br>Language<br>L.3.1<br>L.3.3<br>L.3.4       | Operations in<br>Algebra<br>OA.3.8<br>OA.3.9<br>Numbers Base Ten<br>NBT.3.2<br>Mathematical<br>Practices<br>1-8 |
| <ul> <li>Session Five: Let's Build a City</li> <li>A healthy city is built on the money choices of consumers, businesses, and the government. A city thrives when these sectors of the economy earn, save, spend, and donate.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Describe how personal choices make a city a good place to live, work, play, and go to school.</li> </ul> </li> </ul>  | 3.1. Students use cardinal directions, map scales,<br>legends, and titles to locate places on contemporary<br>maps [of Washington, DC,] and the local<br>community.  | Reading for<br>Information<br>RI.3.1<br>RI.3.3-6<br>Reading<br>Foundations<br>RF.3.3-4<br>Writing<br>W.3.2<br>Speaking and<br>Listening<br>SL.3.1-3<br>SL.3.6<br>Language<br>L.3.1,3,4 | Operations in<br>Algebra<br>OA.3.8<br>Numbers Base Ten<br>NBT.3.2<br>Mathematical<br>Practices<br>1-7           |



## JA Our Region

| Session Details   | DC Social Studies Standards   | Common Core<br>ELA   | Common<br>Core Math                                   |
|---|---|--|---|
| <ul> <li>Session One: Be an Entrepreneur</li> <li>Students explore well-known businesses by matching entrepreneurs to their businesses and identifying their own entrepreneurial traits.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Recognize the impact entrepreneurs have on a region</li> <li>Apply traits that are common to successful entrepreneurs to their own skills and abilities</li> </ul> </li> </ul>   | Historical Research, Evidence, and Point of<br>View<br>3. Students pose relevant questions about events<br>they encounter in historical documents, eyewitness<br>accounts, oral histories, letters, diaries, artifacts,<br>photographs, maps, artworks, and architecture.   | Reading for<br>Information<br>RI.4.1-2<br>RI.4.4<br>RI.4.7<br>Reading<br>Foundations<br>RF.4.3-4<br>Speaking and<br>Listening<br>SL.4.1<br>SL.4.3<br>Language<br>L.4.3-4<br>L.4.6            | Mathematical<br>Practices<br>1-2<br>4-7               |
| Session Two: Resources–Tools for<br>Entrepreneurs<br>Students are introduced to resources and, working<br>in teams, use this information to create new<br>businesses.<br>Objectives:<br>Students will:<br>• Define natural, human, and capital resources<br>• Describe how products and services use<br>resources   | <ul> <li>5.12. Use geographic tools to locate and analyze information about people, places, and environments in the United States.</li> <li>Geographic Skills</li> <li>3. Students judge the significance of the relative location of a place (e.g., proximity to a harbor, on trade routes), and they analyze how relative advantages or disadvantages can change over time.</li> <li>4. Students identify the human and physical characteristics of the places they are studying, and they explain how those features form the unique character of those places.</li> </ul> | Reading for<br>Information<br>RI.4.4<br>RI.4.7<br>Reading<br>Foundations<br>RF.4.3-4<br>Writing<br>W.4.2<br>W.4.8<br>Speaking and<br>Listening<br>SL.4.1-5<br>Language<br>L.4.3-4<br>L.4.1-6 | Mathematical<br>Practices<br>1-2<br>4-8               |
| <ul> <li>Session Three: Hot Dog Stand Game</li> <li>Students learn the fundamental tasks performed by a business owner by playing the Hot Dog Stand game and tracking their revenue and expenses.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Track the revenue and expenses of a business</li> <li>Identify the fundamental tasks required to run a business</li> <li>Explain the importance of keeping an accurate account of a business's financial information</li> </ul> </li> </ul> | <b>Geographic Skills</b><br>6. Students describe the factors that influence<br>the location, distribution, and interrelationships<br>of economic activities in different regions.   | Reading for<br>Information<br>RI.4.2-4<br>RI.4.7<br>Reading<br>Foundations<br>RF.4.3-4<br>Speaking and<br>Listening<br>SL.4.1<br>SL.4.3<br>Language<br>L.4.1<br>L.4.3-6                      | NBT 4.4<br>NF.4.7<br>Mathematical<br>Practices<br>1-7 |



## JA Our Region

| Session Details   | DC Social Studies Standards   | Common Core<br>ELA  | Common<br>Core Math                          |
|---|---|---|--|
| <ul> <li>Session Four: Entrepreneurs Solve<br/>Problems</li> <li>Students journey through the complex world of<br/>business problem solving by brainstorming ideas<br/>and by determining the price, advertising, and<br/>supply for a new business using the Problem-<br/>Solver Catcher.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Demonstrate the problem-solving process</li> <li>Identify the potential risks and rewards in<br/>making</li> <li>business decisions</li> </ul> </li> </ul> | Geographic Skills<br>7. Students trace how changes in technology,<br>transportation, communication, and resources<br>affect the location of economic activities.  | Reading for<br>Information<br>RI.4.1<br>RI.4.3-4<br>RI.4.7<br>Reading<br>Foundations<br>RF.4.3-4<br>Writing<br>W.4.2<br>W.4.8<br>Speaking and<br>Listening<br>SL.4.1-2<br>SL.4.4<br>Language<br>L.4.1<br>L.4.3-4<br>L.4.6 | Mathematical<br>Practices<br>1-2<br>4<br>6-7 |
| <ul> <li>Session Five: Entrepreneurs Go Global</li> <li>Students demonstrate the supply chain by working in teams to build a sticker-sheet computer.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Apply the supply chain to a manufacturing example</li> <li>Explain how resource providers, businesses, and consumers are interdependent</li> </ul> </li> </ul>   | <ul> <li>Geographic Skills</li> <li>7. Students trace how changes in technology, transportation, communication, and resources affect the location of economic activities.</li> <li>9. Students identify and explain the process of conflict and cooperation (political, economic, religious, etc.) among people in the contemporary world at local, regional, and national levels.</li> </ul> | Reading for<br>Information<br>RI.4.3-4<br>RI.4.7<br>Reading<br>Foundations<br>RF.4.3-4<br>Speaking and<br>Listening<br>SL.4.1-4<br>Language<br>L.4.1<br>L.4.3-4<br>L.4.6  | NA   |



#### JA Our Nation

| Session Details  | DC Social Studies Standards   | Common Core<br>ELA  | Common<br>Core Math  |
|--|---|---|--|
| <ul> <li>Session One: Free to Choose Your<br/>Work or Business</li> <li>Students are introduced to the nation's free<br/>market system and how it supports<br/>businesses and careers.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Identify the characteristics of a free<br/>market economy</li> <li>Explain how pricing guides economic<br/>decisions</li> </ul> </li> </ul>                     |   | Reading for<br>Information<br>RI.5.1-2<br>RI.5.4<br>RI.5.7<br>Reading<br>Foundations<br>RF.5.3-4<br>Speaking and<br>Listening<br>SL.5.1-4<br>SL.5.6<br>Language<br>L.5.1-5                                | Operations and<br>Algebraic<br>Thinking<br>OA.5.2<br>Numbers Base<br>Ten<br>NBT.5.6-7          |
| <ul> <li>Session Two: Innovation Nation</li> <li>Students experience how entrepreneurial thinking can spur new businesses and the opportunity for future income.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Define entrepreneur and entrepreneurship</li> <li>Describe resources and how entrepreneurs use them</li> <li>Explore STEM skills and the process of innovation</li> </ul> </li> </ul> | <ul> <li>5.7.8. List important technological and scientific advances</li> <li>5.15. Students describe some of the major economic and social trends of the late 20th century.</li> </ul> | Reading for<br>Information<br>RI.5.1-2<br>RI.5.4<br>RI.5.7<br>Reading<br>Foundations<br>RF.5.3-4<br>Writing<br>WS.5.2<br>WS.5.4<br>Speaking and<br>Listening<br>SL.5.1-4<br>SL.5.6<br>Language<br>L.5.1-5 | Operations and<br>Algebraic<br>Thinking<br>CC.2.2.5.A.1<br>Numbers Base<br>Ten<br>CC.2.1.5.B.2 |
| Session Three: Career Quest<br>Students learn about career clusters.<br>Objectives:<br>Students will:<br>• Examine career groupings and the<br>skills necessary for a variety of<br>careers.   |   | Reading for<br>Information<br>RI.5.1-2<br>RI.5.4<br>RI.5.7<br>Reading<br>Foundations<br>RF.5.3-4<br>Speaking and<br>Listening<br>SL.5.1-4<br>SL.5.6<br>Language<br>L.5.1-5                                | Numbers Base<br>Ten<br>CC.2.1.5.B.2  |



#### JA Our Nation

| Session Descriptions   | DC Social Studies Standards   | Common Core<br>ELA  | Common<br>Core Math  |
|--|---|---|--|
| Session Four: Get and Keep the<br>Job!<br>Students examine important work-<br>readiness and behavioral skills needed for<br>career success.<br>Objectives:<br>Students will:<br>• Identify the soft skills wanted by<br>today's employers<br>Session Five: Global Connections<br>Students explore how the United States is | 5.2.3. Describe how the manufacturing economy<br>supplements agricultural economy.<br>5.12. Use geographic tools to locate and analyze  | Reading for<br>Information<br>RI.5.1-2<br>RI.5.4<br>RI.5.7<br>Reading<br>Foundations<br>RF.5.3-4<br>Writing<br>WS.5.2<br>WS.5.4<br>Speaking and<br>Listening<br>SL.5.1-4<br>SL.5.6<br>Language<br>L.5.1-5<br>Reading for<br>Information<br>RI.5.1-2 | Operations and<br>Algebraic<br>Thinking<br>CC.2.2.5.A.1<br>Numbers Base<br>Ten<br>CC.2.1.5.B.2 |
| connected to the global economy.<br>Objectives:<br>Students will:  | <ul><li>5.12. Use geographic tools to locate and analyze information about people, places, and environments in the United States</li><li>Geographic Skills</li></ul>  | RI.5.4<br>RI.5.7<br>Reading   |  |
| <ul><li>Discuss why businesses specialize and trade</li><li>Define opportunity cost</li></ul>  | 6. Students describe the factors that influence the location, distribution, and interrelationships of economic activities in different regions.   | Foundations<br>RF.5.3-4<br>Speaking and<br>Listening<br>SL.5.1-4<br>SL.5.6<br>Language<br>L.5.1-5   |  |
| Optional Supplement: Business<br>Organization<br>Students examine entrepreneurship, free<br>enterprise, and business organization.<br>Objectives:<br>Students will:  | Chronology And Cause And Effect<br>3. Students explain how the present is connected to<br>the past, identifying both similarities and differences<br>between the two, and how somethings change over<br>time and some things stay the same. | Speaking and<br>Listening<br>SL.5.1-4<br>Language<br>L.5.1,5  | NA   |
| <ul> <li>Identify three basic ways businesses<br/>are organized.</li> </ul>  |   |   |  |



### JA More than Money

| Session Descriptions  | Academic Standards | Common Core<br>ELA   | Common<br>Core Math   |
|---|--------------------|--|---|
| <ul> <li>Session One: The Money Garden</li> <li>Students explore money-management skills<br/>and become familiar with the key differences<br/>between earning, saving, and spending. They<br/>learn that money can be saved in a financial<br/>institution, such as a bank or a credit union,<br/>and how that money can earn interest.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Identify the role of money in everyday<br/>life</li> <li>Explain the benefits of using a savings<br/>account</li> </ul> </li> </ul> |                    | Reading for<br>Information<br>RI.3.1<br>RI.3.3-4<br>RI.3.6<br>Reading<br>Foundations<br>RF.3.3-4<br>Speaking and<br>Listening<br>SL.3.1<br>SL.3.6<br>Language<br>L.3.1<br>L.3.4<br>L.3.4 | Numbers Base<br>Ten<br>3.NBT.2.2<br>3.NBT.3.3<br>4.NBT.4<br>5.NBT.5<br>5.NBT.7<br>Mathematical<br>Practices<br>1-8                    |
| <ul> <li>Session Two: Create a Business</li> <li>Students learn about the ways in which people's interests and skills can help them identify small businesses they can start.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Define business, goods, and services</li> <li>Identify businesses they would like to start that align with their personal interests and skills</li> <li>Appreciate their own roles as entrepreneurs in affecting their community and their world</li> </ul> </li> </ul>                       |                    | Reading for<br>Information<br>RI.3.2-4<br>RI.3.6<br>Reading<br>Foundations<br>RF.3.3-4<br>Speaking and<br>Listening<br>SL.3.1-3<br>SL.3.6<br>Language<br>L.3.1-4<br>L.3.6                | Numbers Base<br>Ten<br>3.NBT.3.3<br>4.NBT.4<br>4.NBT.5<br>5.NBT.5<br>5.NBT.7<br>Mathematical<br>Practices<br>1-8                      |
| <ul> <li>Session Three: Build a Business</li> <li>Students identify the fundamental steps for starting a small business and develop a basic business plan.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Identify the basic steps for building a small business</li> <li>Develop a basic business plan</li> </ul> </li> </ul>   |                    | Reading for<br>Information<br>RI.3.2-6<br>Reading<br>Foundations<br>RF.3.3-4<br>Speaking and<br>Listening<br>SL.3.1<br>SL.3.6<br>Language<br>L.3.1-4<br>L.3.6                            | Numbers Base<br>Ten<br>3.NBT.2.2<br>3.NBT.3.3<br>4.NBT.4<br>4.NF.4.7<br>5.NBT.5<br>5.NBT.7<br>Mathematical<br>Practices<br>1-2<br>4-8 |

\*ELO- Indicates a skill best supported by an Extended Learning Opportunity



## JA More than Money

| Session Descriptions   | Academic Standards | Common<br>Core ELA  | Common<br>Core Math  |
|--|--------------------|---|--|
| <ul> <li>Session Four: Run a Business</li> <li>Students explain why financial institutions<br/>lend money and why people borrow money for<br/>their businesses. They learn about advantages<br/>and disadvantages of borrowing money,<br/>including the need to make interest payments.<br/>They record and track financial gains and<br/>losses in a simulated activity.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Explain why financial institutions lend<br/>money</li> <li>Explain decision making and the traits of<br/>trustworthy borrowers</li> <li>Record and track financial gains and<br/>losses</li> </ul> </li> </ul> |                    | Reading for<br>Information<br>RI.3.1-5<br>RI.3.7<br>Reading<br>Foundations<br>RF.3.3-4<br>Writing<br>W.3.2-4<br>Speaking and<br>Listening<br>SL.3.1-3<br>SL.3.6<br>Language<br>L.3.4<br>L.3.6 | Numbers Base Ten<br>3.NBT.2.2<br>3.NBT.3.3<br>4.NBT.4<br>4.NBT.5<br>5.NBT.5<br>5.NBT.7<br>Mathematical<br>Practices<br>1-8 |
| <ul> <li>Session Five: Global Success</li> <li>The students explore the opportunities and challenges of global markets.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Explore reasons why businesses import and export goods</li> <li>Describe the economic considerations related to selling in a global market</li> <li>Define opportunity cost</li> </ul> </li> </ul>   |                    | Reading for<br>Information<br>RI.3.1<br>RI.3.3-7<br>Reading<br>Foundations<br>RF.3.3-4<br>Writing<br>W.3.3<br>Speaking and<br>Listening<br>SL.3.1-2<br>SL.3.6<br>Language<br>L.3.1-4<br>L.3.6 |  |



# JA Career Exploration Fair K-2

| Session Descriptions  | Academic Standards | Common Core<br>ELA  |
|---|--------------------|---|
| <ul> <li>Pre-JA Career Exploration Fair Session:<br/>A Job to Do!</li> <li>Students identify the jobs people have and the<br/>work people do to make their community a<br/>good place to live, work, and play. They will<br/>also prepare questions to ask the speakers.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Define careers.</li> <li>Examine the jobs of family members.</li> <li>Identify jobs within the community.</li> </ul> </li> </ul>   |                    | Foundational Skills<br>RF 1<br>RF 2<br>RF 3<br>Writing<br>W 2<br>W 5<br>W 8<br>Speaking and<br>Listening<br>SL 1<br>SL 3<br>SL 4<br>SL 5<br>SL 6<br>Language<br>L 4<br>L 5<br>L 6 |
| <ul> <li>The Day of the Fair</li> <li>Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Observe speakers and the tools they use.</li> <li>Identify the variety of careers people have in the community and how each job requires specific skills.</li> <li>Express ideas and questions concerning the jobs people have.</li> </ul> </li> </ul> |                    | Foundational Skills<br>RF 1<br>RF 2<br>RF 3<br>Writing<br>W.4<br>W.5<br>W.6<br>Speaking and<br>Listening<br>SL 1<br>SL 3<br>SL 4<br>SL 5<br>SL 6<br>Language<br>L 4<br>L 5<br>L 6 |
| <ul> <li>Post-JA Career Exploration Fair<br/>Activity: I Think I Want to Be</li> <li>Students reflect on their JA Career Exploration<br/>Fair experience.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Begin to identify a future career interest.</li> </ul> </li> </ul>  |                    | Foundational Skills<br>RF 1<br>RF 2<br>RF 3<br>Writing<br>W.4<br>W.5<br>W.6<br>Language<br>L 4<br>L 5<br>L 6  |



# JA Career Exploration Fair 3-5

| Session Descriptions   | Academic Standards | Common Core<br>ELA  |
|--|--------------------|---|
| <ul> <li>Pre-JA Career Exploration Fair<br/>Session: A Job for Everyone</li> <li>Students reflect on their interests and skills as<br/>they consider future careers.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Define careers.</li> <li>Analyze their interests and skills to<br/>learn how they fit in the classroom and<br/>the workplace.</li> <li>Construct new understandings<br/>connected to prior knowledge.</li> </ul> </li> </ul>  |                    | Foundational Skills<br>RF 3<br>RF 4<br>Speaking and<br>Listening<br>SL 1<br>SL 6<br>Language<br>L 4<br>L 5<br>L 6                 |
| <ul> <li>The Day of the Fair</li> <li>Students will visit six speakers from the community who will give brief presentations about their jobs, allowing time for students to ask questions.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Observe speakers and the tools they use.</li> <li>Identify the variety of careers people have in the community and how each job requires specific skills.</li> <li>Express how jobs require specific interests and skills.</li> <li>Examine how school skills apply to career paths.</li> </ul> </li> </ul> |                    | Foundational Skills<br>RF 3<br>RF 4<br>Speaking and<br>Listening<br>SL 1<br>SL 3<br>SL 5<br>SL 6<br>Language<br>L 4<br>L 5<br>L 6 |
| <ul> <li>Post-JA Career Exploration Fair<br/>Activity: Someday I'll Be</li> <li>Students reflect on their JA Career<br/>Exploration Fair experience.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Prepare a personal interest "resume."</li> <li>Begin to identify a future career<br/>interest.</li> </ul> </li> </ul>   |                    | Foundational Skills<br>RF 3<br>RF 4<br>Writing<br>W.4<br>W.5<br>W.6<br>Language<br>L 4<br>L 5<br>L 6                              |



# JA Career Speaker Series K-5

| Session Descriptions  | Academic Standards | Common Core ELA  |
|---|--------------------|--|
| <ul> <li>Before the Event</li> <li>Students prepare questions for the speaker to answer.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Identify skills and interests</li> <li>Explain how the speaker's job helps people in the community</li> </ul> </li> </ul>  |                    | Foundational Skills<br>RF 1<br>RF 2<br>RF 3<br>RF 4<br>Speaking and Listening<br>SL 1<br>SL 6<br>Language<br>L 4<br>L 5<br>L 6                 |
| <ul> <li>Speaker Day: Invite a Career<br/>Speaker to Class</li> <li>Students interact with a career speaker who<br/>describes his or her job and how it relates to his<br/>or her skills and interests.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Listen to a career speaker.</li> <li>Express how jobs require specific interests<br/>and skills.</li> <li>Examine how interests and skills apply to<br/>careers.</li> </ul> </li> </ul> |                    | Foundational Skills<br>RF 1<br>RF 2<br>RF 3<br>RF 4<br>Speaking and Listening<br>SL 1<br>SL 3<br>SL 5<br>SL 6<br>Language<br>L 4<br>L 5<br>L 6 |
| <ul> <li>After the Event</li> <li>Students reflect on what they learned during their preparation and the speaker event.</li> <li>Objectives:</li> <li>Students will: <ul> <li>Recognize career clusters.</li> <li>Identify careers that relate to personal interests and skills.</li> </ul> </li> </ul>   |                    | Foundational Skills<br>RF 1<br>RF 2<br>RF 3<br>RF 4<br>Writing<br>W.4<br>W.5<br>W.6<br>Language<br>L 4<br>L 5<br>L 6                           |

